

## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

June 18, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$87,421	33
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Lemar, Mike	Sunshine State Agency	\$44,344	26
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$35,654	8
Ahlbum, Tim	Health Coverage Solutions	\$32,368	4
Hatton, Catherine E.	Long Island Insurance Solutions	\$31,759	12
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$29,098	7
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$28,331	1
Borosak, William J. Jr.	Secure Financial Group, LLC	\$27,239	9
Mednick, Scott E.	Professional Insurance Systems of Florida	\$26,052	11
Savage, Gina	Savage Insurance Agency	\$20,410	3
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$17,168	6
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$14,651	5
Maisonet, Joseph	Maisonet Insurance Agency	\$14,280	3
Barta, Devin M.	Barta Insurance Agency	\$14,268	4
Centerstone Insurance & Financial Svcs.		\$12,347	3
AmeriLife		\$11,231	14
Employers Benefit Services		\$11,076	1
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$9,084	3
Chacon, Cesar	The Insurance Hub	\$8,856	3
Crevello, Paul F.	Crevello Insurance Agency	\$8,602	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$8,180	5
Clark, John W.	Senior Solutions Insurance Agency	\$8,015	6
Baacke, Brian W.	Baacke Insurance Agency	\$7,140	1
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$7,139	1
AMAC Senior Resources Network		\$7,128	2
Valery, Albert L.	Valery Insurance Agency	\$6,840	3
Senior Insurance Marketing, Inc.		\$6,820	4
Hoyek, Pete N.	Hoyek Insurance Agency	\$6,816	1
Professional Group Plans, Inc.		\$6,784	2
Katlin, Andrew	Katlin Insurance Agency	\$6,287	1
Hirsch, Susan J.	Hirsch Insurance Agency	\$6,096	3
James M. Gray, Inc.		\$5,920	2
Rushing, Robbie D.	Rushing Insurance Agency	\$5,699	2
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$5,688	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$5,416	3

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#### Bronze Producers (\$2,500 - \$5,000)

Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$4,872	1
Maisto, Stephen	Senior Health Solutions	\$4,608	4
Schwartz, Richard S.	Insurance Center of S. Florida	\$4,561	3
Shackelford, Edward L.	The Assurance Group, Inc.	\$4,345	3
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$4,260	3
Futurity First Insurance Group, Inc.		\$4,128	2
Jetter, Art	Art Jetter & Company, Inc.	\$4,008	1
Friedman, Michael D.	Friedman Insurance Agency	\$3,888	1
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$3,888	1
Asset Protection Services, Inc.		\$3,880	1
Perogine, Robert A.	H.P. Agency	\$3,880	1
Catron, Edward A.	Catron Insurance Agency	\$3,840	2
Elite Insurance Partners, LLC		\$3,776	1
Heller, Mark	Heller Insurance Agency	\$3,672	1
Schuler, James F.	Consumer Group Services, Inc.	\$3,647	2
Agent Pipeline, Inc.		\$3,599	3
Bacall, Richard M.	Bacall Insurance Agency	\$3,564	1
Olguin, Loren A.	Olguin Insurance Agency	\$3,540	2
Smith, Constance A.	Smith Insurance Agency	\$3,539	3
Barrowman, Jeffrey A.	Barrowman Insurance Agency	\$3,480	1
Cohen, Sheila G.	Cohen Insurance Agency	\$3,480	1
Hoyek, Tony N.	Hoyek Insurance Agency	\$3,480	1
Wallis, Noel	Wallis Insurance Agency	\$3,276	1
Yager, Gary J.	Yager Insurance Agency	\$3,276	1
Premier Senior Marketing, Inc.		\$3,248	4
Loffredo, Theresa A.	Loffredo Insurance Agency	\$3,236	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$3,108	1
Albrecht, Allen A.	Albrecht Insurance Agency	\$3,107	1
Hansen, Keith M.	Hansen Insurance Agency	\$3,084	1
Nelson, Clinton R.	MA Plan Services	\$3,084	1
Benefit Plans of America, Inc.		\$3,070	3
Fiore, Dennis J. Jr.	Fiore Insurance Agency	\$2,844	1
American Eagle Consultants, Inc.		\$2,591	2
Cleveland, Keith E.	Cleveland Insurance Agency	\$2,588	1
Kummer, Fred	Kummer Insurance Agency	\$2,580	1

## Writing Agents

### Combined Health/Life

FOR THE WEEK ENDING

**June 18, 2017**

#### Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC \$28,331

#### Platinum Producers (\$15,000 - \$20,000)

Ahlbum, Tim \$18,948 Savage, Gina \$17,578

#### Gold Producers (\$10,000 - \$15,000)

 Hatton, Catherine E. \$12,816 Freire, Joe \$11,076  
 Payant, Thomas A. \$11,220

#### Silver Producers (\$5,000 - \$10,000)

Aarons, Neill	\$9,828	Ottovegio, Xiomara	\$6,300
Saylor, Dexter R.	\$9,172	Glickman, Abraham	\$6,287
Crevello, Paul F.	\$8,602	Bechtold, Edward H. III	\$6,120
Stevens, Ray	\$8,302	Chard, Dani L.	\$6,118
Stevens, Jason	\$7,522	Lawrence, Kevin	\$6,024
Fuller, Bret A.	\$7,140	Warren, Gary A.	\$5,952
Ulayyet, Fred M.	\$7,139	Jaffe, Joseph A.	\$5,688
Rapini, Duane M.	\$7,032	Vertich, Mark	\$5,519
Charboneau, Renee A.	\$6,936	Seideman, Phillip	\$5,424
Hoyek, Pete N.	\$6,816	Styer, Timothy	\$5,375
Stevens, Sandra K.	\$6,766	Flittner, Andrew M.	\$5,196
Mangini, Rosemary	\$6,588		

#### Bronze Producers (\$2,500 - \$5,000)

Kempler, Gary S.	\$4,956	Haass, David	\$3,776
Wiedersum, Bryan F.	\$4,872	Heller, Mark	\$3,672
Bahlkow, Valerie J.	\$4,852	Shaw, Martin L. III	\$3,647
Hall, Tiffany	\$4,680	Bacall, Richard M.	\$3,564
Sachs, Kerry	\$4,595	Rush, Francine	\$3,516
Simpkins, Mark A.	\$4,587	Barrowman, Jeffrey A.	\$3,480
Weinfeld, Shia	\$4,356	Cohen, Sheila G.	\$3,480
Davis, Karen L.	\$4,211	Cooper, Bradley D.	\$3,480
Gillard-Martin, Mary G.	\$4,044	Hoyek, Tony N.	\$3,480
Dillow, David S.	\$4,031	Aboul-Hosn, Haitham M.	\$3,420
Polanco, Robyn R.	\$4,008	Oblaczynski, William J.	\$3,372
Lembcke, Julia	\$3,984	Mairano, Alexander	\$3,348
Feuer, Eli	\$3,888	Young, Joseph J.	\$3,311
Lavery, Teresa	\$3,888	Graham, Christopher N., CLU	\$3,300
Rosen, Paul J.	\$3,888	Catron, Aaron C.	\$3,288
Hyer, Douglas K.	\$3,880	Gordon, Ian	\$3,276
Perogine, Robert A.	\$3,880	Wallis, Noel	\$3,276

## Writing Agents

FOR THE WEEK ENDING

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**June 18, 2017**

Yager, Gary J.	\$3,276	Barta, Devin M.	\$2,844
Aug, Tanya	\$3,240	Dewalt, Geri B.	\$2,844
Westfall, Edward B.	\$3,240	Fiore, Dennis J. Jr.	\$2,844
Loffredo, Theresa A.	\$3,236	Gordon, Aaron	\$2,844
Olguin, Loren A.	\$3,180	Mandel, Abigail	\$2,844
Selinger, William S.	\$3,108	Richard, Paul	\$2,844
Albrecht, Allen A.	\$3,107	Saval, Toby	\$2,844
Gibson, Doris L.	\$3,084	Schenkel, Ita E.	\$2,844
Gregory, David P.	\$3,084	Boscardin, Daniel L.	\$2,836
Valery, Douglas M.	\$3,084	Boyd, Michael P.	\$2,808
Boulanger, Julie L.	\$3,024	Taylor, David A.	\$2,759
Valovich, Stephen A.	\$3,024	Duncan, Lois A.	\$2,676
Rucks, Donna M.	\$2,962	Hirsch, Susan J.	\$2,592
Bono, Peter F.	\$2,927	Cleveland, Keith E.	\$2,588
Fisher, Aline L.	\$2,927	Kummer, Fred	\$2,580
Gilbert, Brian	\$2,916	Borosak, William J. Jr.	\$2,567
Rushing, Robbie D.	\$2,891		